



*Your Global Workforce Partner*



BANKING



INSURANCE



TECHNOLOGY



ENGINEERING



HEALTHCARE & LIFE SCIENCES



RETAIL



GOVT PROJECTS



OIL & GAS

Australia | New Zealand | Singapore | UAE

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 www.carecone.com.au



## Introduction

This proposal outlines the recruitment services offered by **Carecone Group** (referred to as Carecone) to assist you in sourcing and hiring top-tier talent across various domains. Our aim is to provide you with customized solutions to meet your specific hiring needs and organizational goals.

## Company Overview

**Carecone Group** is a leading provider of Recruitment & Staffing services operating across **Australia, New Zealand, the UAE, Singapore** and the entire **Southeast Asian market**. Our comprehensive suite of offerings is designed specifically to address the dynamic demands of global businesses. Discover how our tailored solutions can drive your success and enhance your competitive edge.

**CareCone** is dedicated to finding effective staffing solutions for your organization.

For our clients, we act as an extension to their company. This enables us to locate candidates that meet the hiring criteria of our clients. As a leader in our industry, we excel in customer service, candidate matching and attention to detail with passion and dedication.

What other consulting company relentlessly pursues quality outcomes for their clients, to the extent that every assignment has been, is and will be a reference site. Our in-depth experience with our Prestigious Customers and our demonstrated results in helping agencies meet their organizational goals - Makes us the clear choice for IT strategic partnership.

## Our Mission and Vision

**Mission:** To provide top-quality recruitment solutions that align with our clients' organizational goals.

**Vision:** To be the most trusted and efficient recruitment partner in the industry.

## Key Differentiators



Extensive  
Industry Expertise



Robust  
Recruitment Processes



Large  
Talent Network



Dedicated Team of  
Professional Recruiters

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## Our Services

Carecone offers a wide range of recruitment services to meet your diverse hiring needs:

**Permanent Staffing:** Finding long-term talent that fits your company culture and objectives.

**Contract Staffing:** Providing skilled professionals for temporary or project-based roles.

**Executive Search:** Identifying and recruiting top-level executives for leadership positions.

**Recruitment Process Outsourcing (RPO):** Managing the entire recruitment process for your organization.

**Other Services:** Talent mapping, market intelligence, and employer branding.

## Industry Expertise

Skill	Sub-Skills
Data Science/Big Data/Cloud	AWS, Azure, Google Cloud, Data Science, Data Engineer, Data Analyst, RPA, Tableau, R, Python, Docker, Spark, Deep Learning, Hive, Hadoop, Pentaho DI
Cyber Security/DevOps	Release Engineer, DevOps Engineer, GPO, DNS, DHCP, Domain Controller, AD Forests, CSA, CIS, SANS, ENISA, IBM Qradar, Nessus, Metasploit, SQLmap
Salesforce	Salesforce Developer, Salesforce Architect, Salesforce Admin, Salesforce Marketing Cloud, Salesforce Consultant
JAVA/ MS Technologies	J2EE, EJB, Struts, Swing, UML, XML, .Net, ASP.Net, VB.Net, C#, VC++, SQL Server, BizTalk
DB and Admin	Oracle, SQL, Sybase, Informix, Teradata, DB2, MySQL
ERP	SAP, PeopleSoft, SIEBEL, Oracle Apps
Reporting Tools	COGNOS Reporting, TABLEAU Reporting, Pentaho Reporting, SAP Crystal Reports, Power BI, Sisense, Datapine, Yellowfin, Looker, Domo
Testing Engineers/ QA	Automation, Manual Tester, QTP, Load Runner, Rational/Computerware, Appium, Seetest, Selenium, Selendroid (Mobility Testing)
Scripting	NodeJS, React, Angular, Synon, Mocha, Phaser, Vue.js, Nuxt, JQuery, Backbone, Ember, Ext.Js, Polymer
Infrastructure	Storage Specialist, Desktop Specialist, Database Specialist, Messaging Specialist, Security Specialist, Server Admin, NOC Admin
AI/Analytics	NLP, Python, R, Machine Learning, Data Science, ChatGPT, TensorFlow, PyTorch, RPA, Cybersecurity, IoT, SQL & NoSQL, Statistical Programming, Tableau, Power BI, MATLAB, Big Data Technologies (Hadoop, Spark), Data Cleaning, Data Analytics
Project Management	Program Manager, Project Manager, Product Manager, Business Analyst, Scrum Master

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## Scope of Services

**Permanent / Contract / Payroll Administrations etc.**

Permanent / Contract/ Contract to hire/Payroll Services.

## Providing of Market Intelligence

For our Valued customers on exclusivity basis, we do market research of different kinds as in the market research across locations for different technologies and their pay rates for different areas of experience.

## Undertaking of non-poaching clause

According to our standard clause in the agreement we do not directly poach any employee from our client till the time the candidate approach us on his own. Apart from that even after six months of the expiry of the contract we believe in anti-poach either way.

## Functional Competency

Sourcing Strategies

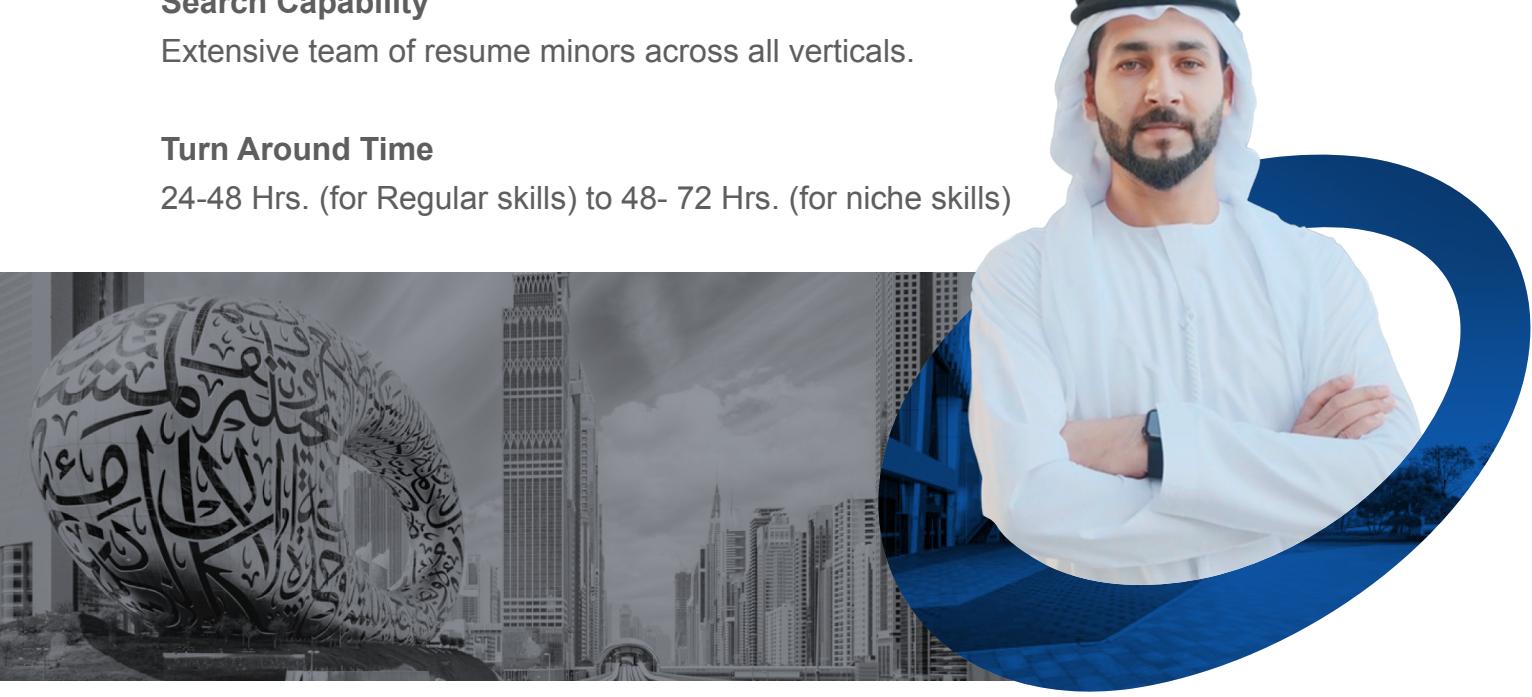
Big Pool of Internal Database, Data Base of Citizens & PR holder, Headhunting and Networking Market Skill Mapping, Access to all top Job-portals, Active Calling and Generating Reference.

## Search Capability

Extensive team of resume minors across all verticals.

## Turn Around Time

24-48 Hrs. (for Regular skills) to 48- 72 Hrs. (for niche skills)



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## Recruitment Process

Our recruitment process is designed to ensure that we find the best candidates for your needs.

### The steps include:

**Understanding Your Requirements:** Detailed discussions to understand your hiring needs and company culture.

**Sourcing Candidates:** Utilizing our extensive network and advanced tools to source potential candidates.

**Screening and Shortlisting:** Rigorous screening to shortlist candidates who best match your criteria.

**Interview Coordination:** Coordinating interviews between you and the shortlisted candidates.

**Final Selection:** Assisting in the final selection process and offer management.

**Onboarding Support:** Providing support to ensure a smooth onboarding process for the new hires.

## Our Presence

- **Australia:** 26 Longmore Crescent Wanniassa, Canberra, 2903, ACT, Australia (HQ)
- **New Zealand:** 4H, 21 Virginia Avenue (E), Eden Terrace Auckland, 1021, NZ
- **Singapore:** 20 Cecil Street #05-03, PLUS, Singapore (049705)
- **UAE:** IFZA Property FZCO, Building A1, Dubai Digital Park, Dubai Silicon Oasis, Dubai, UAE
- **India:** 638, Tower A, JMD Megapolis, Sohna Road, Gurgaon, Haryana, 122017



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**HQ**

## AUSTRALIA

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Canberra, 2903 ACT Australia

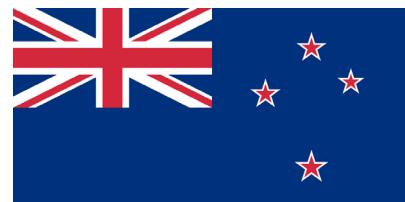
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### UAE

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